

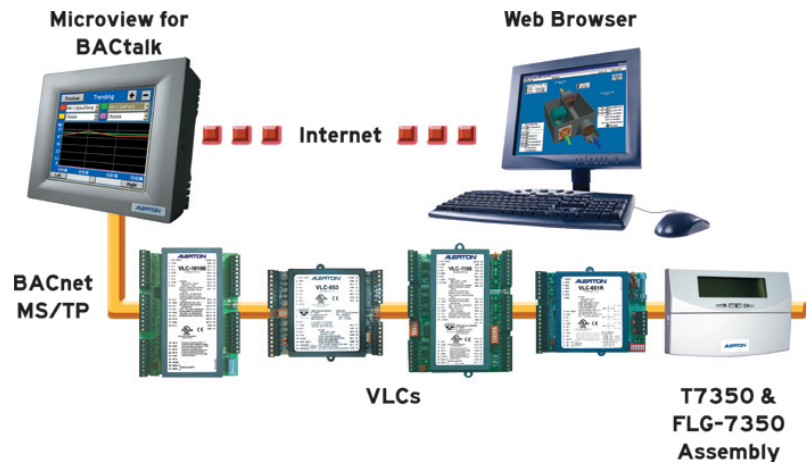


Welcome to OPPORTUNITY, a monthly newsletter provided by Jacco & Associates. Jacco's focus on engineering and design concepts will improve your HVAC system while significantly reducing design time, making you more productive for your clients.

May Feature: Alerton Building Integration

ALERTON® Microview for BACtalk

A highly integrated and fully automated building creates value for the owner. Integrating HVAC, lighting, security/card access, and smoke control permits the end user the ability to quickly monitor and diagnose any issues. The owner can also be assured that their building is operating at peak efficiency by minimizing energy consumption while providing an optimal working environment. Web enabled systems also permit a further level of convenience through remote access and messaging. But how can small building owners, with smaller requirements, enjoy these benefits without the overhead of a full size system? The answer is Alerton's new BACNet Compatible MicroView. The MicroView combines a 5.7" VGA Touchscreen, Web Server, Ethernet Port, and MS/TP BACNet driver. The MicroView can communicate with 32 field controllers giving the systems integrator flexibility to tailor a solution for the application. The built in Web-Server gives the owner the convenience and time savings of remote access from any computer with an internet connection. This unique solution gives small building owners a solution for an affordable and flexible building automation system.



Check out Jacco in Engineered Systems Magazine! www.esmagazine.com

May Question & Answer:

Question: Honeywell purchased Alerton in 2005 creating the second largest controls and automation provider worldwide. What percent of Honeywell's sales are from controls? **a.) 60% b.) 10% c.) 25% d.) 35%**

Prize: (4) Cleveland Indians Tickets!

Respond by May 15th with the correct answer to be entered in the raffle for this month's prize!

March Question & Answer Winner!

Question: How much energy does a motor consume running at 50% rpm with a VFD compared to a motor running at 100%?

Answer: 15% - Congratulation to John Edwards for winning four Cleveland Indians Tickets!

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Questions or comments? E-mail us at opportunity@jacco.com