



OPPORTUNITY



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Systems For The Engineered Environment

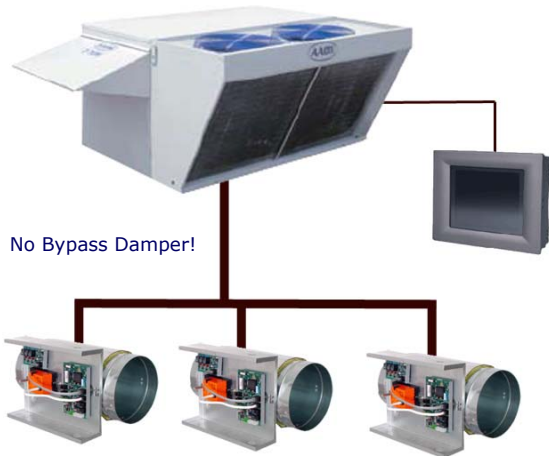
January 2007

Welcome to **OPPORTUNITY**, a monthly newsletter provided by Jacco & Associates. Jacco's focus on engineering and design concepts will improve your HVAC system while significantly reducing design time, making you more productive for your clients.

January Feature:



jZone Gold Edition



Welcome to the jZone, the modern answer to the VVT system. The jZone is a hybrid variable volume and variable temperature system that provides personal zone comfort at the same installed price of a traditional VVT system, but with plenty of advantages. In the **Gold Edition** of the jZone Jacco incorporates a total energy recovery wheel, constant volume outside air control, and a power exhaust fan complete with a factory installed VFD. Both the energy recovery wheel and VFD increase the unit efficiency while the variable speed exhaust fan provides improved space static pressure control, and the outside air controller guarantees a minimum amount of outside air. The energy recovery wheel comes with slide out access for serviceability and multiple pie-shaped segments for easy removal and maintenance. The **Gold Edition** still comes with all of the features of the **Silver Edition**, including a supply fan VFD, multi-stage heat exchanger, R410a refrigerant, hinged access doors, slide out blowers, color coded

wiring diagrams, Copeland scroll compressors, a serviceable controls and burner compartment, zone dampers, and an LCD dashboard for a front end. Combined, these options allow you to design a low-cost, energy efficient, personalized zoning system that is unbeatable in cost, performance and comfort. VVT is a thing of the past; jZone is today's answer for your zoning needs!



Call your Jacco representative today for a presentation on the jZone!

January Question & Answer:

Question: At what percentage of outside air does the initial cost of an Aaon unit with energy recovery become less than one without? (Assume equivalent system tonnages)
a.) 20% b.) 30% c.) 40% d.) 50%

Prize: Cannon Power Shot Digital Camera

Respond to this email by the 1st with the correct answer and be entered into a raffle for this month's prize!

December Question & Answer:

Question: What is the smallest tonnage rooftop that Aaon can install a VFD in?

Answer: 1 ton - Congratulations to Ken Borah for winning (2) single day passes to Holiday Valley Ski Resort!

Jacco & Associates, Saving Dollars By Using Sense.