

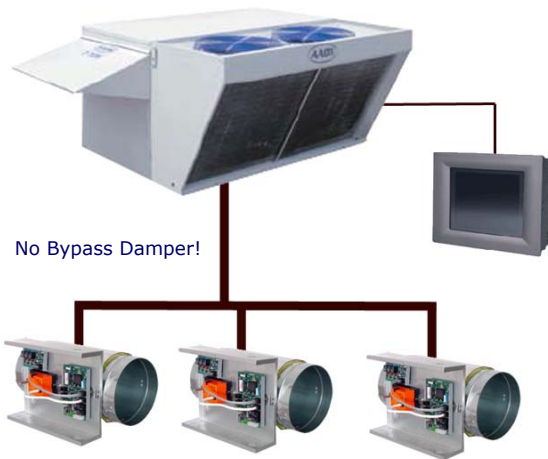


Welcome to **OPPORTUNITY**, a monthly newsletter provided by Jacco & Associates. Jacco's focus on engineering and design concepts will improve your HVAC system while significantly reducing design time, making you more productive for your clients.

**December Feature:**



## jZone Silver Edition



Welcome to the jZone, the modern answer to the VVT system. The jZone is a hybrid variable volume and variable temperature system that provides personal zone comfort at the same installed price of a traditional VVT system, but with plenty of advantages. In the **Silver Edition** of the jZone, Jacco pairs up an Aeon rooftop unit with a factory installed VFD, multi-stage heat exchanger, zone dampers, and a simple control system with an LCD dashboard for a front end. Compared to the traditional VVT system you have lower operating costs, lower noise levels, and less space requirements. The owner receives all of the benefits of an Aeon rooftop unit including R410a refrigerant, hinged access doors, slide out blowers, color coded wiring diagrams, Copeland scroll compressors, and a serviceable controls and burner compartment just to mention a few. The control system will alter between heating and cooling, and the LCD dashboard will allow you to change setpoints and schedules to personalize the system. VVT is a thing of the past; jZone is today's answer for your zoning needs!

*Call your Jacco representative today for a presentation on the jZone!*

**December Question & Answer:**

**Question:** What is the smallest tonnage rooftop that Aeon can install a VFD in?

- a.) 1
- b.) 2
- c.) 3
- d.) 4

**Prize:** (2) Single day passes to Holiday Valley Ski Resort

Respond to this email by the 1<sup>st</sup> with the correct answer and be entered into a raffle for this month's prize!

**November Question & Answer:**

**Question:** At what percent humidity change does a person relate to a 1°F temperature change?

**Answer:** 10% – Congratulations to Chris Jones for winning (2) tickets to a Cleveland Cavaliers game!



*Jacco & Associates wishes everyone a safe and happy holiday!*

