



# PPORTUNITY



www.jacco.com

Focused On The Engineered Environment

March 2013

Welcome to PPORTUNITY, a monthly newsletter provided by Jacco & Associates. Jacco's focus on engineering and design concepts will improve your HVAC system while significantly reducing design time, making you more productive for your clients.

## March Feature:

**WaterFurnace**  
Smarter from the Ground Up™



## The Get Fit Program

Jacco Is Sponsoring A Water Furnace Seminar May 14th and 15th. Be sure to sign up!



**Parts and Service From Jacco Is Available For All Your WaterFurnace Needs.**

### What is the Get Fit Program?

Water Furnace has taken the smaller footprint of the 1980's units and made them the most efficient possible. The units are ideal for retrofit, providing the owner with 35-40% upgrade on the same system. For a new building the opportunity to install a low cost 2-pipe system and then provide zone control by using units that are in a 3-day quick ship program results in low up front cost.

### Choose Your Efficiency:

- Versatec Base : 13.0 EER & 4.4 COP
- Versatec Ultra : 15.7 EER & 5.21 COP

### Choose Your Features:

- ECM Blower Technology—Constant Torque or Constant CFM
- Optional Phase Guard and Non-Fused Disconnect
- Optional Formshield Coated Air Coil
- Polymer Composite or Stainless Steel Drain Pan
- Optional Aurora or FX10 Controllers to connect to BACnet, Lon, or N2
- Intellistart is available to allow "soft" unit start up

### Choose Your Lead Time

- All Units Have a Standard 6 Week Lead Time
- The Versatec Base Offers An Option For 3-Day Lead Time

## March Question & Answer:

**Question:** How Much Annual Savings Is Possible By Switching From A Typical 1980's System To Waterfurnace?  
Total Tons=100 : Old EER=10.0 : New EER=18.0 : Fractional Run Hours Per Yr = 3,066 : Electrical Cost Per KWH = \$0.07

**Answer:** A.) \$10,000 B.) \$23,000 C.) \$32,000 D.) \$45,000

**Prize:** Timex Global Trainer Speed, Distance & GPS Watch!

Respond by April 16<sup>th</sup> with the correct answer to be entered in the raffle for this month's prize!

## Last Month's Question & Answer Winner!

**Question:** Which Of The Following Systems Are Available As Single Zone VAV?

**Answer:** D.) A, B, C Congratulations To Dan Evans For Winning A Sony Playstation 3!

To remove your name from our mailing list, please [click here](#).

Questions or comments? E-mail us at [opportunity@jacco.com](mailto:opportunity@jacco.com)



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