



## Celebrating 50 Years of Jacco in 2018

We are excited to announce that 2018 is Jacco's 50th year in business. To celebrate this milestone, we will be sharing a monthly feature that highlights an aspect of Jacco's past, present or future plans for our company's continued client satisfaction and growth.

This month, we want to tell you-our customers, clients and friends-how our founder and family patriarch, Jim Cohen, made the move to Hudson, Ohio in 1968 and started Jacco.



Jim had a unique history of moving from place to place, living in several states across America, like Michigan, California and Georgia. Moving on from his job at Acme, Jim wanted to open an office in either Atlanta, Cleveland or Minneapolis. Discovering the available diversification of industries in Northeast Ohio, Jim decided Cleveland was a great opportunity for him and his growing family.

In 1968, Jim moved his family to Hudson. At the time, the Acme representative in Cleveland was Allied Equipment's Howard Cassell. Howard gave Jim a desk and access to his secretary for \$100/month at Allied's office at 72 Maple Street. Acme advanced Jim's commissions to \$1,000/month to cover the expenses of running a business and his family of six. With that, Jacco was born.

Jim came up with the name "Jacco" on his own--a witty acronym that stands for "The Family of J's AC Company." Now, they like to joke about who really owns Jacco, thanks to the family all having names beginning with the letter J: Jim, Judy, Jerry, Jeff, Jill and Jon.

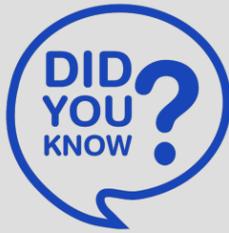
Jim remembers Jacco's first job as an exciting opportunity. The job was a Dual Compressor Chiller with Open Direct Drive Compressors for the Environmental Growth Chambers in Chagrin Falls.

However, the job that solidified Jacco's business for years to come was for GM Elyria. Working as an engineer and a technician, Jim was able to complete a major rebuild of their chiller with his new neighbor and first employee, Don Bowman. If this rebuild didn't happen, Jacco might not be in business today.

"This job set Jacco on a path of customer success and brought us a number of unique job opportunities in years to come!" said Jim.

**Jacco will be hosting a series of Seminars throughout 2018!**

Click here to join us on March 14 for our seminar on Applying Modular Chilled Water Systems with Natural Gas, Water Cooled & Air Cooled Chillers.



## **SAMSUNG**

Virtually all of Samsung's Mini-Splits, Multi-Splits and VRF products are available with Max Heat capabilities allowing 100% heating capacity to -13F.

Additionally, Samsung's Mini-Splits from 1 ½ - 4 tons are available with Low Ambient cooling to -40F!

For more information, please contact Jerry Cohen or visit our website.

### **What We're Saying**

Click here for the latest news in the HVAC industry.

### **Seminars**

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March 14  
Applying Modular Chilled Water Systems  
with NG, Water Cooled & Air Cooled  
Chillers

### **30mins Pledge**

