



As 2018 comes to an end, Jacco & Associates is proud to conclude our 50th year in business!

Each month, we have shared emails with you - our valued customers, friends, and colleagues - to look back on Jacco's history and showcase the reasons why we have remained a leading representative in the HVAC industry for so many years.

Now, we want to look to the future of Jacco & Associates.

For the past 15 years, Jacco has prioritized the development of a succession plan. The plan will ensure that the company's future, when transitioned from President Jerry Cohen to Vice President Greg Drensky, will be seamless and effective.

As part of the succession plan, Greg will become President of Jacco & Associates in two years and will acquire the company keys in four years.

"I am very much looking forward to my new leadership role in the coming years," said Vice President Greg Drensky. "Continuing the legacy that Jerry has instilled in our staff and the mission that was established decades ago is a true honor."

Currently, Greg is involved in sales management. As a new graduate of Miami University in 1996, he began his career at Jacco as an inside salesman. After leaving in 2000 to take on a corporate job, he realized he didn't like the environment and returned to Jacco. He realized what he appreciated most about working at Jacco is having the ability to make decisions on the fly to satisfy customers.

What else does the future hold for Jacco?

- The company will look to expand into different territories and open additional offices;
- The advancement and growth of our talented operation engineers;
- The development of new employees to further our purpose and dedication to our clients;
- Education will continue to be a priority for the design, installation, service and maintenance of our systems;
- The company will work with the same progressive and quality manufacturers that provide Jacco's HVAC systems as well as continually and selectively add more to further our abilities to support our clients;
- Customers will continue to be supported, not competed with.

"The main point to drive home is that we will still walk in the same footprints that we always have, meaning there won't be any major adjustments to the way we lead our business," said Drensky.

The team at Jacco & Associates is well-prepared for the inevitable changes and looks forward to the positive outcomes of the succession plan.

We would like to thank all of you for supporting the growth, progress, and success of Jacco for 50 great years.

Cheers to many more!

Thank You to Our 50th Anniversary Sponsors!

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Jacco will be preparing our series of Seminars for 2019!

Please contact Brenda Homjak for more information at brendah@jacco.com.

For more information, please contact [Jerry Cohen](#) or visit our [website](#).

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Jacco will be hosting a series of
Seminars throughout 2018!

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