



## Celebrating 50 Years of Jacco in 2018

We are excited to announce that 2018 is Jacco's 50th year in business. To celebrate this milestone, we will be sharing a monthly feature that highlights an aspect of Jacco's past, present or future plans for our company's continued client satisfaction and growth.

This month, we want to tell you-our customers, clients and friends-how our founder and family patriarch, Jim Cohen, got started.



Jim was born in 1934 in Marshall, Michigan-a small, Midwestern town of just 5,000 people. He is the eldest brother of two sisters and ran his own paper route for eight years as a young boy.

An avid football and baseball player, Jim went on to play college baseball at Michigan State in 1952, where he was majoring in engineering. He left college in 1955 upon being drafted by the Army. After his deployment and starting a family with wife, Judy, he returned to college at Tri State University in Indiana. There, he completed his degree in engineering in 1958.

His true passion for the HVAC industry was inspired by his 8 years working for ACME Industries as a sales engineer in San Francisco and subsequently the Assistant National Sales Manager. ACME was one of the first to build packaged air-cooled chiller in the mid 60s. In the late 50s & early 60s, HVAC systems were 90% water-cooled chillers and 10% air-cooled split chillers. ACME name branded chillers to Carrier and Worthington and was the supplier of evaporator and condenser barrels to Trane and York, they were a major player!

His experience at ACME ultimately laid the foundation for Jim's career and his desire to become a manufacturer representative. In 1968, Jim moved to Hudson, Ohio and founded Jacco. Ever since, the company has expanded to include clients from all over the country and represent a wide range of HVAC businesses.

**Jacco will be hosting a series of Seminars throughout 2018!**

[Click here](#) to join us on FEBRUARY 7 & 14 for our Young Engineer & Contractor Training.

## Save the date!

### Upcoming Jacco 50th Birthday Celebrations Across Ohio:

February 8 - Youngstown  
March 8 - Mansfield  
March 22 - Toledo  
April 5 - Cleveland East Side  
May 3 - Cleveland West Side  
June 7 - Cleveland Downtown  
July 12 - Akron/Canton  
August 2 - Akron Downtown

More details to come...

For more information, please contact [Jerry Cohen](#) or visit our [website](#).

#### What We're Saying

[Click here](#) for the latest news in the HVAC industry.

#### Seminars

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**FEBRUARY 7 & 14**  
Young Engineer & Contractor Training

#### 30mins Pledge

